Code: 9E00306c

## MBA - III Semester Regular & Supplementary Examinations, January/February 2013 PERFORMANCE MANAGEMENT

(For students admitted in 2009, 2010 and 2011 only)

Time: 3 hours Max Marks: 60

Answer any FIVE questions All questions carry equal marks

- 1 Explain the concept of performance management.
- 2 Briefly explain the components of performance development plan.
- 3 Explain the objectives of monitoring.
- 4 Explain the functions of counseling.
- 5 What is an appraisal system, and its uses?
- 6 Explain the characteristics of learning organization.
- 7 Explain various types of compensation.
- 8 Explain the role of internal and external factors on competitive compensation design.

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